



**FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY**

INTRODUCING THE TOGETHER 20 PROGRAM

Welcome to our Together 20 Program where you can enjoy your Y membership with a friend or family member and also reduce your monthly membership dues. Here's how it works:

Step 1 – Invite a Family member, a friend, or a co-worker to join the Y. We'll even give you a free day pass to share with them so you can show them first-hand how great the Y is. A new member is someone who has not been an active member at the Malden YMCA for at least 90 days.

Step 2 – When your friend joins we will apply the 20% savings to your dues and theirs. The reduced rate will remain valid for as long as you both remain members in good standing.

Step 3 – Enjoy the Y together.

FREQUENTLY ASKED QUESTIONS

When will I begin to receive the Together 20 Rate?

- Members will receive the new rate on their next billing cycle.

How long is the reduced rate valid?

- The reduced Together 20 rate will remain valid as long as both parties remain members, and their membership is in good standing (by keeping all monthly payments current). Should one of you cancel your membership, the remaining member has thirty (30) days to refer another friend to join. If the remaining member does not refer another friend within 30 days, the reduced rate will return to the standard rate for the specified membership type.

Can I get more than one reduction?

- Members are only eligible for one rate reduction. If you are currently receiving a reduction we will give you the one that is greater.

Will the Together 20 rate ever increase?

- Yes, members are subject to future rate increases. However, your rate will still reflect a 20% savings as long as both members are still active and in good standing, and the Together 20 program is still being offered by the Y.



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Does my friend or family member have to join the same Y?

- Yes. However, you may take advantage of the New England Reciprocity Member benefit. You and your friend may visit any other Y in New England.

Can I refer more than one friend or family member?

- Yes. Members can refer as many people as they would like. In fact, it is to your advantage to refer more than one friend so, in the event one of your referrals decides to leave the Y, you have another referral attached to your membership, which ensures your membership savings remains in place. However, the maximum savings you will receive is 20%.

Who is eligible to participate in the program?

- All active membership types with the exception of youth memberships.

I am currently receiving financial assistance. Can I refer a friend for the program?

- Yes. Should your friend or family member decide to join they will receive the 20% savings for their membership category. Your membership rate will go to which ever savings is greater for you.

Do I have to be with my friend or family member when they join?

- No. New members can come in any time and say they want to join the Y under the Together 20 program and give your name as the referring member. We also have referral cards at the Y and online that you give to your friend.

Before the Together 20 program began I referred multiple families to join the Y. Can I receive a rate reduction based on their memberships?

- No. The Together 20 program is only available for current members referring new members. A new member is considered a member that has not been an active member at the Malden Y for 90 days or longer.

I am joining the Y as a new member through the Together 20 program. Do I have to pay a joining fee?

- Yes. You are still required to pay a full joining fee at the time you join the Y. The 20% savings is only applied to membership dues.

Have more questions? Give us a call at 781-324-7680. We are happy to help.